# The Prosell Onboarding App
for Sales Teams
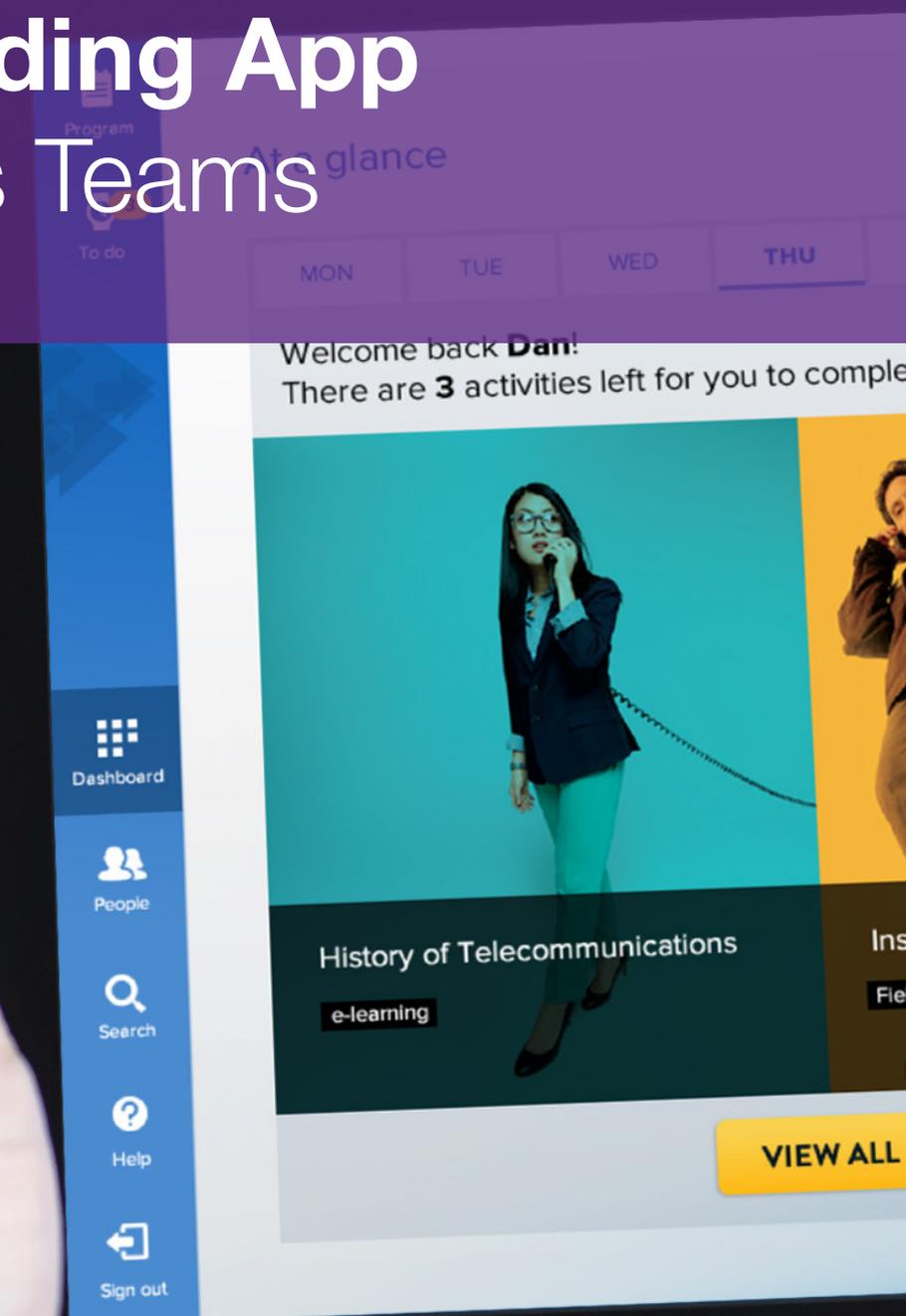
Prosell

When performance matters

Customised To Your Business

The Prosell Onboarding App

Customised to develop your Sales Teams

Accelerate Ramp Up
Get your sales people up and running fast.

Reduce Staff Turnover
Keep your sales people longer to reduce costs.

Increase Sales Productivity
See the impact of a good onboarding process on your bottom line.

Improve Performance
Benefit from the long term gains from keeping your sales people and improving their productivity.

"Not only should your onboarding process replicate real life sales situations but also aim to overcome the disconnect between managers and new recruits."

Lifestyle learning for your teams

The Prosell Onboarding App will help you accelerate the ramp up of your new sales people. Tailored to the unique requirements of your business, the app uses both new and existing learning materials, aiming to connect the new starter, manager and trainer to maximise work place development.
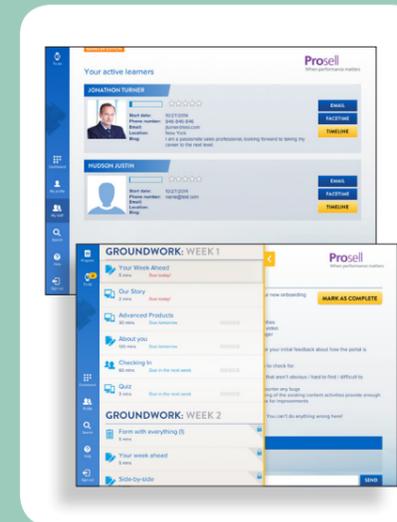
The Learner
- Learning is broken down into a logical sequence of bite-sized steps over a realistic time frame
- Online, offline and on-the-job learning and feedback
- Device of learner's choice (tablet, smart phone, desktop)
- Embedded in daily routine around peaks and troughs of business demands
- Virtual coaching access to manager, trainer and mentor

The Manager
- Access to team member's development path
- Facility for virtual coaching
- Links to performance data

The Trainer
- Ability to check progress of each learner
- Delivery of programmes / webinars
- Approval / veto of learners' attendance of courses

Why the Prosell Onboarding App?

The Onboarding App is a customised solution, drawing on Prosell's specialist experience in working with sales teams around the world, to help ramp up performance.

In order to develop your Onboarding App, we will take the time to understand your challenges and make recommendations to improve your existing onboarding process. Only then, will we develop your unique App, using both new and, where appropriate, existing materials to support learning.

- Tailored to your business
- Ideal for businesses that recruit 50+ sales people per annum
- Embeds lifestyle learning in your teams
- Compatible with most major Learning Management Systems
- Includes rapid authoring tool to create engaging content
- Uses HTML5 and is IOS compatible for a mobile rich learning experience

To find out how Prosell could help the performance of your sales team please call 020 8755 5380 or email info@prosell.com
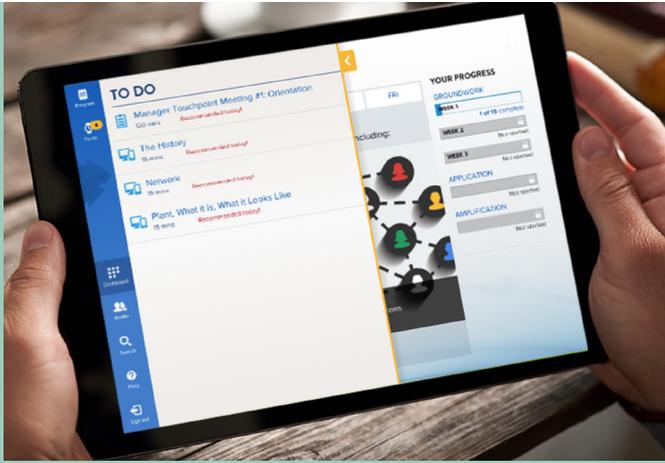
Customised Apps to improve the performance of your sales and customer services teams

- Onboarding App for your sales teams
- Onboarding App for your customer services teams
- Customer experience App
- Sales coaching App
- Customer services coaching App

To find out more about Prosell's range of Apps tailored to your business, please get in touch.

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